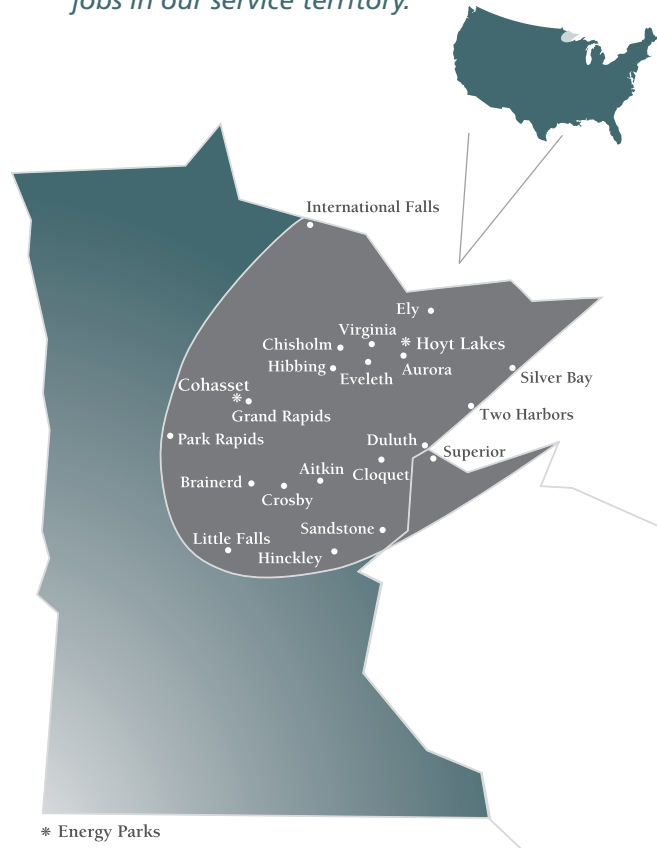


OUR TOOLBOX

Our toolbox is filled with resources and incentives to help businesses grow or expand in Northeast Minnesota, Central Minnesota or Douglas County, Wisconsin:

- JOBZ locations (Minnesota tax-free zones)
- Site selection assistance
- Commercial/industrial real estate, including Laskin Energy Park in Hoyt Lakes, Minn.
- Robust, reliable, competitively priced electricity
- Energy conservation incentives
- Loan and financial deal structuring referrals
- Confidential, private sector business development services
- Market and industry research

Powerful partnerships with local development organizations *help growth-oriented companies build business and create stable jobs in our service territory.*



Learn more about our economic development partners and our power tools to build business at:

www.mnpower.com/econdev

Minnesota Power Economic Development
30 West Superior Street
Duluth, MN 55802
218.723.3913
nnorr@mnpower.com



Power Tools to build business

Minnesota Power provides reliable and competitively priced energy, access to capital, and other powerful tools to help growth-oriented companies succeed.





Plug into our powerful business resource network

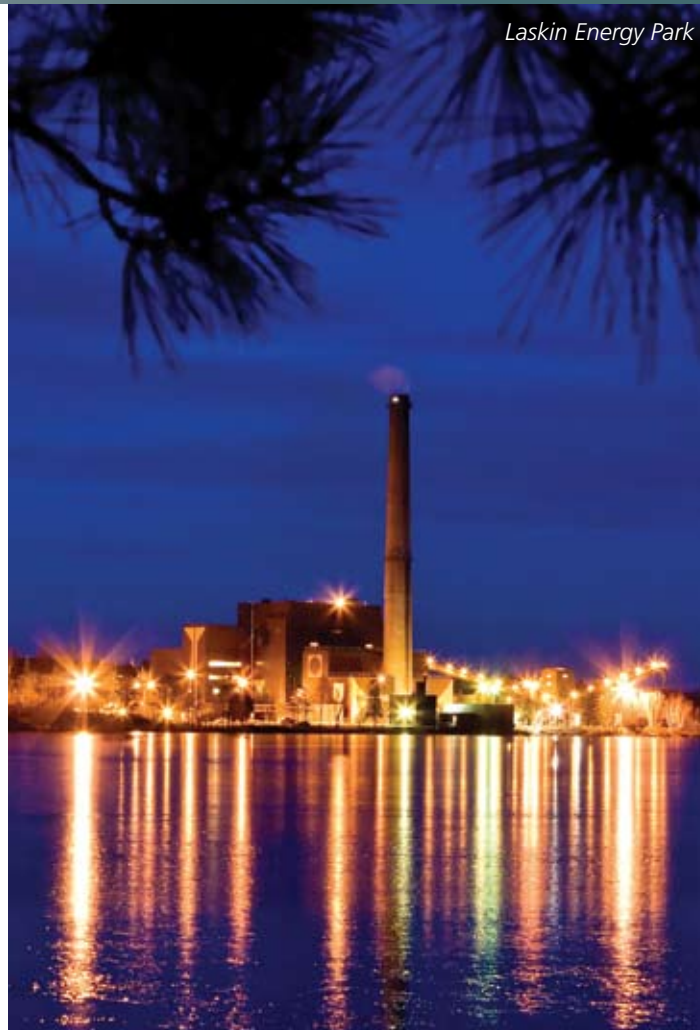
for advanced technical assistance and customized analysis of regional assets that match your project's unique requirements.

Visit our Web site at www.mnpower.com/econdev for links to the following resources and many others:

Area Partnership for Economic Expansion (APEX)
Minnesota Power is a proud member of APEX, a private sector business development catalyst. Learn more at www.ApexGetsBusiness.com.

Northland Connection
The region's online economic development portal at www.NorthlandConnection.com features an interactive real estate database of commercial/industrial properties and current information about workforce, industries, infrastructure, incentives and quality of life.

Grow Minnesota! Business Connection
Developed by the Minnesota Chamber of Commerce, www.mnbizconnect.com links businesses to Minnesota resources.



Laskin Energy Park

Laskin Energy Park—The Power to Transform Business

Adjacent to Minnesota Power's Laskin Energy Center in Hoyt Lakes, Minn., this 220-acre industrial park offers one-of-a-kind amenities, features and incentives:

- High capacity, competitively priced, reliable electricity
- Pressurized and superheated industrial steam
- Deionized and reverse osmosis water
- Dry fly ash, wet bottom ash and mixed ash
- Coal and liquid bulk storage capacity
- Onsite solid waste disposal
- Cogeneration opportunities
- Competitively priced natural gas
- Municipal water and sewer
- Process and cooling water
- Reliable, high speed Internet
- Two-lane, nine-ton roads in Park
- Platted parcels from 3.7 to 34 acres
- Rail access and unloading facilities

www.LaskinEnergyPark.com