

Are you maximizing your energy dollars?

Position yourself as an energy-efficiency expert.

Could innovative technologies improve your efficiency and lower electric demand? Have you included sustainable design features in your facility construction or remodeling plans? Is renewable energy a viable option for you?

I want to learn more about Minnesota Power's **POWERGrant** program and how it can benefit my business or organization. Please contact me as soon as possible.

Name _____
Address _____
Phone _____
E-Mail _____

POWERGrant

Learn more about **POWERGrant**.

Minnesota Power
Conservation Improvement Program
218.722.5642
or toll-free at 800.228.4966, ext. 2909

Matt Haley & Associates
(Authorized Consultant)
612.205.9241 or 612.598.8743

www.mnpower.com/powergrant/

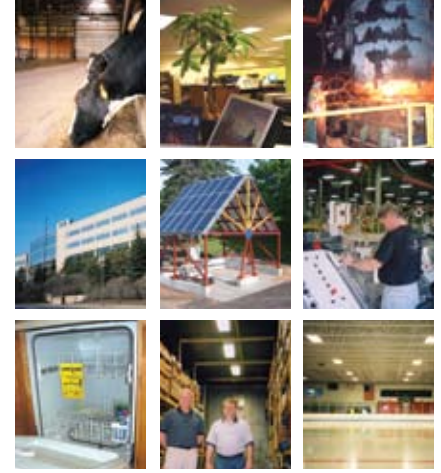


Save energy, lower your utility costs, and build your business by using the tools and incentives available through **POWERGrant**—Minnesota Power's commercial, industrial, and agricultural energy-conservation program.



30 West Superior Street
Duluth, MN 55802-2093
www.mnpower.com

Business Energy Audits • Project Design Assistance • Conservation Rebates • Grants



"Conservation is good for everyone. There are a lot of excellent energy-saving technologies on the market that could benefit Minnesota Power's commercial and industrial customers. **POWERGrant** is a resource that business owners, construction professionals, and vendors can use to help get some of these projects off the ground."

Matt Haley, PowerGrant Consultant





What is POWERGrant?

POWERGrant connects commercial, industrial, and agricultural customers in Minnesota Power's service area to energy- and money-saving resources.

- Business Energy Audits
- Project Design Assistance
- Conservation Rebates
- Special Projects/Research Grants

Commercial design and construction professionals, equipment manufacturers, and vendors frequently use this program to assist their own customers in identifying and funding conservation improvements.

Give your business a competitive edge. Put POWERGrant tools and incentives to work for you.

Tools and Incentives

Business Energy Audits

An energy audit is an excellent way to determine how a business or organization uses energy. More importantly, it identifies tangible ways to improve efficiency and lower electric demand.

Performed by Minnesota Power or its authorized consultants, this service can range from a simple walk-through to a detailed analysis of your energy supply, demand, and costs. Nominal fees may apply, based on the scope and detail of the audit.

Project Design Assistance

Designing energy efficiency into a commercial, industrial, or agricultural facility can save significant energy and money over time. Building owners, architects, engineers, and construction professionals are asked to consult Minnesota Power at the initial stage of a project, if possible, for plan reviews, design recommendations, energy modeling, and rebate calculations.

Conservation Rebates

Minnesota Power provides POWERGrant rebates to business customers who design energy-efficient technologies into new facilities or make process improvements that save energy and/or lower electric demand.

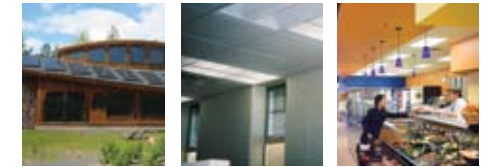
- Energy-efficient lighting
- Lighting controls
- NEMA premium efficient motors
- Variable speed drives
- Energy recovery units
- Variable air volume boxes
- High volume/low speed fans
- Energy-efficient air conditioning
- Energy management systems
- Building envelope improvements
- Refrigeration improvements
- Process improvements
- And more...

Contact us to determine if your planned project qualifies for a POWERGrant rebate. Maximum annual rebates are determined by a customer's average billing demand and are calculated at \$200 per kilowatt or \$.035 per kilowatt hour annual savings.

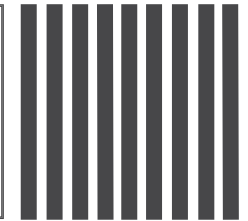
Customer Demand	Maximum Annual Rebates
0 to 100 kW	\$10,000
101-300 kW	\$25,000
Over 300 kW	\$50,000

Special Projects/Research Grants

Minnesota Power encourages customers to pursue process improvements and participate in pilot projects that test new technologies. Grant resources are available on a case-by-case basis. Contact us if you think your project may be eligible.



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